

# Request for Proposal

<b>Eligible Entity:</b>	Alamo Navajo School Highway 169 P.O. Box 907 Magdalena, NM 87825
<b>General Description:</b>	Basic Maintenance for Phone System
<b>RFP Number:</b>	ANS20100715101513
<b>470 Number:</b>	458790000881238
<b>470 Post Date:</b>	January 7, 2011
<b>RFP Due Date:</b>	<b>February 17, 2011 at 2:00P.M. (PST)</b>
<b>Billed Entity Number:</b>	99448
<b>Email Address:</b>	<a href="mailto:ANS@adsadsi.com">ANS@adsadsi.com</a>

Alamo Navajo School ("ANS") seeks proposals in accordance with the terms and conditions posted within. The awarded contract may cover both E-Rate eligible and non-eligible items. If eligible and non-eligible items or services are bid, bidders must break out the non-eligible items and list them as such. Contract award(s) shall be made in accordance with FCC Universal Service Administration Company E-Rate Program Rules.

Responses to this Request for Proposal that include a demonstration shall not be considered.

**Questions and Service Provider Responses MUST be received via email at: [ANS@adsadsi.com](mailto:ANS@adsadsi.com). Responses shall NOT be given to questions posed within 5 business days of due date. Questions and Service Provider Responses received in any other format shall NOT be answered or accepted.**

For consideration Bidder must submit a Sealed Bid. ANS shall not be responsible for the pre-opening of, post-opening of or failure to open, a RFP not properly addressed or identified. Sealed bids shall be delivered to Alamo Navajo School.

MANDATORY JOB WALK: None / Not Required  
PREQUALIFICATION: None / Not Required  
SEALED BID MARKING: 458790000881238  
PLACE OF SEALED BID RECEIPT: Alamo Navajo School  
Highway 169 P.O. Box 907  
Magdalena, NM 87825  
METHOD OF BID RECEIPT: Personal delivery, courier, or mailed via United States Postal Service to above address.  
**Late offers shall not be considered.**

In addition, offers must be delivered to the [ANS@adsadsi.com](mailto:ANS@adsadsi.com) email address after the 2PM PST deadline on and before 2PM PST the following business day. There shall be no difference between the sealed documents and documents delivered by email. The documentation delivered in a sealed envelope shall be considered for proposal evaluation.

**DO NOT UNDER ANY CIRCUMSTANCE PROVIDE CONFLICTING DATA. IF CONFLICTING DATA IS PRESENTED THE SUBMITTING BIDDER MAY BE DISQUALIFIED.**

**Note: Alamo Navajo School MUST wait at least 28 days after the posting of the Description of Services Requested and Certification form (Form 470) on USAC's website before executing any contracts, selecting a Service Provider, or signing and submitting the Services Ordered and Certification Form (Form 471).**

All or part of the potential award described within this document may be issued to one or multiple Service Providers. Equipment may be sourced from one Service Provider and Installed / Maintained by other Service Providers or one Service Provider may be awarded all of the requested products and services contained herein.

## Scope of Work

### Priority 2 Internal Connections – Basic Maintenance

Internal Connections are components located at ANS's site that are necessary to transport information to classrooms and to eligible administrative areas or buildings. Internal Connections include connections within, between or among instructional buildings that comprise a school campus, but do not include services that extend beyond the school campus. Components at ANS's site are eligible only if they are an essential element in the transmission of information within the school. The components must be necessary to transport information all the way to individual classrooms. Internal Connections do not include services that extend across a public right of-way beyond the school.

Basic maintenance services are defined as follows: "but for the maintenance at issue, the connection would not function and serve its intended purpose with the degree of reliability ordinarily provided in the marketplace to entities receiving such services without E-rate discounts." Please provide a Basic Maintenance Contract to perform the following tasks on the equipment listed below:

1. Repair and upkeep of eligible hardware
2. Wire and cable maintenance
3. Basic technical support
4. Configuration changes

**Bidder's Basic Maintenance Agreement must contain the Location, Product, and Make / Model number of the equipment to be covered by the proposed Basic Maintenance Contract (note the table below). This table (or a similar table with like data) must be included in with the Bidder's Basic Maintenance Agreement:**

Location Deployed	Product / Service to be Covered	Make/Model Number

**Note: The above worksheet is available for download – please visit: [http://adsads.com/rfp\\_year\\_14.shtml](http://adsads.com/rfp_year_14.shtml).**

Coverage: Provide options for 1, 3 and 5 year Basic Maintenance on hardware only with next business day onsite support.

Maintenance Logs are required to be kept by the service provider and sent to school quarterly (please include a sample log).

Please note: The following products and services **are NOT eligible (Equipment not eligible for E-Rate reimbursement shall not be covered under this agreement):**

1. On-site technical support (*i.e.*, contractor duty station at the applicant site) when off-site technical support can provide basic maintenance on an as-needed basis.
2. Services such as network management and 24-hour network monitoring.
3. Help desks that provide a comprehensive level of support beyond basic maintenance of only eligible components.
4. Technical support contracts that are more than basic maintenance.
5. End User Equipment (PCs and Phones).

Eligible basic maintenance does not include services to maintain ineligible equipment, to enhance the utility of equipment beyond the transport of information, or to provide diagnostic services in excess of those necessary to maintain the equipment's ability to transport information.

Required: SMARTnet options for all listed Cisco Network Equipment.

A block of hours for general Basic Maintenance – minimum of 10 hours per month requested.

Proposed agreements or contracts offered **must** specifically identify the eligible components covered, including location deployed, product name, and make/model number.

Provide options for 1 and 3 year contracts.

Proposed agreements or contracts offered **must** specifically identify the eligible components covered, including location deployed, product name, and make/model number.

**List of Equipment for which Basic Maintenance is Requested:**

<b>Make/Model</b>
Cisco Unified Communications Manager Business Edition
MCS7828H3-K9-BE UNIFIED CM BE 7828-H3 APPL 50SEATS
CUCM-BE7-50USR= UNIFIED COM MGR BE 7.X SE
LIC-CM-DL-10 UNIFIED CM DEVICE LICENSE
LIC-3PTY-DL-10 UNIFIED CM
Cisco 3841 Integrated Services Router
CISCO3845-V/K9 CISCO 3845 VOICE BNDL W/ PVDM2-64 IOS SP
Cisco Voice NM & WIC Modules
VWIC2-1MFT-T1/E1= CISCO 1PT MULTIFLEX TRUNK
VIC2-4FXO= CISCO 4PT VOICE I/F CARD (FXO)
EM-HDA-6FXO= 6PORT VOICE/FAX EXPANSION MODULE
VIC-4FXS/DID CISCO 4PT ANALOG OR DID (FXS)
MEM3800-512CF CISCO 512MB

Equipment is deployed at Alamo Navajo Schools

Maintenance Logs are required to be kept by the service provider and sent to school quarterly (please include a sample log).

**Note: Bidder must complete and submit the List of Equipment for which Basic Maintenance is being offered (note the sample table on page 2). This table is available for downloaded – please visit: [http://adsads.com/rfp\\_year\\_14.shtml](http://adsads.com/rfp_year_14.shtml).**

## **Service Provider Instructions**

### **Service Provider RFP Response Cover Sheet:**

Service Provider must complete the Service Provider Authorized Response on the following page and include it as the first page of the Service Provider response. Bids submitted without a Service Provider Authorized Response Cover Sheet may not be evaluated.

In addition to the Service Provider Quote Cover Sheet, please include all relevant documentation to include, but not limited to: Scope of Work, Authorized Master Service Agreement, Detail Line Item Pricing, Taxes, Surcharges, and/or Maintenance Service Agreement, etc.

A proposed agreement or contract **must** specifically identify the eligible components covered, including product name, model number, and location.

### **Service Provider Evaluation:**

<b>Factor</b>	<b>Value (1-5)</b>	<b>Weight</b>	<b>Score</b>
<b>Price of the ELIGIBLE goods and Services</b>		<b>30%</b>	0.00
<b>Prior Experience</b>		<b>20%</b>	0.00
<b>Personnel and Management Qualifications and Capability</b>		<b>20%</b>	0.00
<b>Other Cost Factors (Ineligible Goods and Services)</b>		<b>20%</b>	0.00
<b>Local Vendor</b>		<b>10%</b>	0.00
<b>Total</b>		<b>100%</b>	0.00

**Note: The above worksheet is available for download – please visit: [http://www.adsadsi.com/rfp\\_fy13.htm](http://www.adsadsi.com/rfp_fy13.htm).**

### **Service Provider RFP Response:**

Item 21s, by location or entity number, must be included with the Service Provider response. All Service Provider responses without Item 21 attachments shall be considered incomplete and NOT considered. A sample and interactive worksheet is attached on the next page. Make and Model Numbers must be included on the Item 21 Attachments for Eligible Products and Services. Eligible Products and Services must be clearly separated from any and all Ineligible Products and Services.

All bids must be submitted in sealed envelopes (appropriately marked) **and** sent via email to: [ANS@adsadsi.com](mailto:ANS@adsadsi.com) with the 470 Number in the subject line. Please submit bids in either Microsoft Office Format (.doc, .xls, etc.) or Adobe .pdf files. Facsimile, telegraphic or mailgram offer(s) shall be rejected and not considered.

By submitting a response, Service Provider Agrees to all Terms and Conditions contained within. If Service Provider's response is selected, Alamo Navajo School shall award ANS20100715101513 to Service Provider and authorize this cover page - creating a contract. If required, an authorized and dated Service Provider Contract is encouraged to be submitted with the Service Provider's response. All signatures **MUST** be original.

### **Service Provider Terms, Conditions and/or additional Contracts:**

In order to be considered for award any and all terms, conditions and, or contracts required by the Service Provider must be signed, dated and submitted with the RFP Response.

All Priority 2 Basic Maintenance agreements or contracts must specifically identify the eligible components covered, including product name, model number, and location.

### **Invoicing the Universal Services Administrative Company (USAC):**

The Service Provider will be responsible for invoicing USAC by using the Service Provider Invoice (SPI) methodology. Alamo Navajo School shall be responsible for their share.

### **Contracts:**

FCC rules require that an applicant sign a contract with the service provider before signing and submitting a completed *Services Ordered and Certification Form* (Form 471). Consequently, all Contracts, Statements, of Work, and/or Service Agreements must be submitted with this response with a handwritten signature and date. Countersigned documents may be provided after the Funding Commitment Decision Letters are issued by the Schools and Libraries Division of the Universal Services Administrative Company.

**Alamo Navajo School  
Item 21 for 470**

**Location:** \_\_\_\_\_  
**Category of Service:**  Internal Connections  Basic Maintenance of Internal Connections

<b>Narative:</b>	
<b>Additional Information:</b>	

Quantity	Product Description (please include Make and Model when appropriate)	Unit Cost	Extended Eligible Pre-discount Cost		Extended Ineligible Pre-discount Cost	
			Eligible Recurring Cost	Eligible Non-Recurring Cost	Ineligible Recurring Cost	Ineligible Non-Recurring Cost
	Basic Maintenance for Product #1					
	Basic Maintenance for Product #2					
<b>Totals:</b>		\$ -	\$ -	\$ -	\$ -	\$ -

**Note:** The above worksheet is available for downloaded – please visit: [http://adsadsi.com/rfp\\_year\\_14.shtml](http://adsadsi.com/rfp_year_14.shtml).

## **Service Provider Authorized Response**

This form must be completed and returned with RFP response.

<b>Form 470 Number:</b>	<b>458790000881238</b>
<b>General Description:</b>	<b>Basic Maintenance for Phone System</b>
<b>RFP Number:</b>	<b>ANS20100715101513</b>
<b>RFP Due Date:</b>	<b>February 17, 2011 at 2:00P.M. (PST)</b>
<b>Allowable Contract Date on 470:</b>	<b>February 4, 2011</b>
<b>Term:</b>	<b>July 1, 2011 thru June 30, 2012</b>

Service Provider Name:	
Service Provider Address:	
Service Provider City, State and Zip:	
Service Provider Contact Name:	
Service Provider Contact Phone Number:	
Service Provider Contact FAX Number:	
Service Provider Contact Email Address:	
State Tax Number(s):	
Federal Tax Identification Number:	
Service Provider SPIN:	

**By submitting an authorized response, Service Provider Agrees to all Terms and Conditions contained within. If additional Terms, Conditions or contracts are required please submit a signed copy within the RFP Response.**

**If Service Provider's response is selected, Alamo Navajo School shall award ANS20100715101513 to Service Provider and authorize this cover page - creating a contract. If required, an authorized and dated Service Provider Contract is encouraged to be submitted with the Service Provider's response. All signatures MUST be original.**

**Basic Maintenance Pricing, via ITEM 21s by location, must be included with the Bidder responses. All Service Provider responses without Item 21 attachments shall be considered incomplete and may NOT considered. Make and Model Numbers must be included on the Item 21 Attachments and all agreements. Eligible Products and Services must be clearly separated from any and all Ineligible Products and Services.**

**All invoices must cross reference the Bidder provided Inventory Documentation.**

**The Schools and Libraries Program of the Universal Service Fund, commonly known as "E-Rate," is administered by the Universal Service Administrative Company (USAC) under the direction of the Federal Communications Commission (FCC). To qualify as a Service Provider, your organization must be able to produce a valid SPIN (Service Provider Identification Number). If your organization does not currently have a valid SPIN and wishes to submit a response to this RFP, please visit: <http://www.universalservice.org/si/providers/step01/> and obtain a SPIN prior to submitting a bid for consideration.**

\_\_\_\_\_  
Service Provider Authorized Signature (Original)  
Please do not submit with an electronic signature

\_\_\_\_\_  
Date of Service Provider Signature

\_\_\_\_\_  
ANS Authorized Signature

\_\_\_\_\_  
Date of ANS Signature