Invitation To Bid ("ITB")

Project Description:	Rural Health Care Support
Project Number:	HCR20190417
ITB Posting Date	Date Posted by USAC via E-mail, note adsadsi.com website
ITB Posting Deadline:	28 Days after Date posted by USAC
Health Care Provider Name:	Hope Community Resources
HCP Numbers:	See table below
ITB Contact Name:	Dan Kettwich
Upload Bid Submission:	http://www.adsadsi.com/itb_year_22.shtml
Requested File Format:	Please upload in Portable Document Format (PDF)

Note: All Service providers must comply with applicable Federal, State and Local Rules and Regulations.

PROPOSALS ARE BEING ACCEPTED FOR THE FOLLOWING LOCATIONS:

HCP #	HCP Name	HCP Location
67345	Soldotna/Kenai Peninsula (Consortium Lead)	47202 Princeton Avenue, Soldotna, AK 99669
16959	Soldotna/Kenai Peninsula	47202 Princeton Avenue, Soldotna, AK 99669
16957	Barrow/North Slope Region	5452 North Star Street, Utqiagvik, AK 99723
16882	Kodiak Aleutian Region	917 Mill Bay Road, Kodiak, AK 99615
67148	Dillingham/Bristol Bay Region	2301 Sockeye Circle, Dillingham AK 99576
66737	Hope Community Resources	540 W. International Airport Road, Anchorage, AK 99518
67341	Hope Discovery Center	650 W. International Airport Road, Anchorage, AK 99518
16960	Mat-Su Region	4901 East Mayflower Lane, Wasilla, AK 99654

Note: not all locations may be eligible to participate with the Telecommunications Program and/or the Healthcare Connect Fund as administered by the Universal Services Administrative Company. Reimbursement shall be sought on eligible Services and Equipment.

CONTRACT PROVISIONS AND CONSIDERATIONS:
The applicant prefers options to include terms that deliver service on July 1, 2019. All proposals or contracts may include language that allows for the termination of any resulting contract.   Similarly, contingencies may be proposed within new contracts to address existing contract(s) that may not be funded or may end mid-year. Contracts may allow for the termination or disconnection of service without penalty.   Short term options are preferred, specifically thru 6/30/2020 - optional extensions are OK. Month to Month Service terms are OK. Longer term contracts should not have a commitment of more than 3 years, unless year 4 and 5 are optional. One-year contracts may be proposed with up to 4 optional 1-year extensions. It would be beneficial if the next contract ended on 6/30/20XX.

Contract Requirements:
- Both parties must be clearly identified (please include physical addresses of the locations that services may be delivered),
- Both parties must sign and date the contract (if possible, please submit a signed and dated MSA with proposal as this will expedite the review process and allow the applicant to focus on service orders),
- Contract must specify type and term of service (duration),
- If a multiyear proposal is presented, please include options for growth, and
- Contract must have specific pricing of the services to be provided.

Note: Applicants with evergreen contracts are permitted to add new locations, exercise voluntary contract extensions, and upgrade services without additional competitive bidding, as long as those options were contemplated in the original competitive bidding process, and the contract explicitly provided for them. Please include these options, as an applicant must initiate a new competitive bidding process for any contract modification falling outside the scope of its evergreen contract.

BANDWIDTH / SERVICE OPTIONS:
MPLS service or similar for Wide Area Networking. Please provide options for all locations to include optional connectivity to the medical network and Internet. Service should terminate in Anchorage and may be centralized at a service provider Data Center or at HCR's facility. Please make sure to include options for the following:

- 100MB Service to the 66737.
- 50MB Service to 67341.
- Minimum service for all other locations is 5MB - please include a 10MB option to all other locations.
- Please include pricing for growth.

Internet Service should be symmetric for larger connections. Please make sure to include options for the following:

- 100MB connection to the main HCR Anchorage location - 66737.
- 100MB connection / option at provisioned at a Service Provider Data Center.
- Minimum service for all other locations is 5MB, but please include a 10MB option.
- Internet service may be provisioned from a service provider data center over the Wide Area Network connection or directly from the applicant's facility.
- Please include pricing for growth.

Firewall Services may be considered.

The service provider would own and manage the circuits. All equivalent services shall be considered. Service Providers must provide Customer Premise Equipment and provide an Ethernet hand off to the applicant.

Please include proof of the rural and urban rates in your response.

Contracts may exist for the requested service – options are sought to assure business continuity and mitigate risk.

Make sure ineligible costs are cost allocated - please identify ineligible costs.

Month to month, or term contracts are acceptable. A single year contract should be proposed and options to extend are acceptable.

Equipment Requested (similar or equivalent may be proposed):

Replace Cisco 2811

3	ISR4321/K9	Cisco ISR 4321 (2GE,2NIM,4G FLASH,4G DRAM, IPB)
3	CON-SNT-ISR4321K	SNTC-8X5XNBD Cisco ISR 4321 (2GE,2NIM,4G FLASH,4G DRAM, IPB)
3	SL-4320-IPB-K9	IP Base License for Cisco ISR 4320 Series
3	PWR-4320-AC	AC Power Supply for Cisco ISR 4320
3	CAB-AC-C5	AC Power Cord, Type C5, US, Canada
3	MEM-FLSH-4G	4G Flash Memory for Cisco ISR 4300 (Soldered on motherboard)
3	MEM-4320-4G	4G DRAM for Cisco ISR 4320 (Soldered on motherboard)
6	NIM-BLANK	Blank faceplate for NIM slot on Cisco ISR 4400
3	SISR4300UK9-166	Cisco ISR 4300 Series IOS XE Universal

Replace Cisco 3845

1	MEM-4400-DP-2G	Cisco ISR 4431 UC Bundle, PVDM4-64, UC License
1	CON-SNT-ISR4431V	SNTC-8X5XNBD Cisco ISR 4431 UC Bu
1	SL-44-IPB-K9	IP Base License for Cisco ISR 4400 Series
1	PWR-4430-AC	AC Power Supply for Cisco ISR 4430
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m
1	MEM-FLSH-8G	8G eUSB Flash Memory for Cisco ISR 4430
1	PWR-COVER-4430	Cover for empty 2nd Power Supply slot on Cisco ISR 4430
1	MEM-4400-DP-2G	2G DRAM (1 DIMM) for Cisco ISR 4400 Data Plane
1	SL-44-UC-K9	Unified Communication License for Cisco ISR 4400 Series
1	FL-CUBEE-25	CUBE License (OLD OFFER)- 25 sessions (RTU Only)
3	NIM-BLANK	Blank faceplate for NIM slot on Cisco ISR 4400
1	MEM-44-4G	4G DRAM (1 x 4G) for Cisco ISR 4400
1	PVDM4-64	64-channel DSP module
1	SISR4400UK9-166	Cisco ISR 4400 Series IOS XE Universal

Replace Catalyst 3560G 48P

5	WS-C3650-48FS-L	Cisco Catalyst 3650 48 Port Full PoE 4x1G Uplink LAN Base
5	CON-SNT-WSC3654	SNTC-8X5XNBD Cisco Catalyst 3650 48 Port Full PoE 4x1
5	S3650UK9-166	UNIVERSAL
5	PWR-C2-1025WAC	1025W AC Config 2 Power Supply
5	CAB-TA-NA	North America AC Type A Power Cable
5	STACK-T2-BLANK	Type 2 Stacking Blank
5	PWR-C2-BLANK	Config 2 Power Supply Blank
5	C3650-48-L-L	C3650-48 LAN Base E- Delivery License

Replace Catalyst 2960G 24P

1	WS-C2960X-24TS-L	Catalyst 2960-X 24 GigE, 4 x 1G SFP, LAN Base
1	CON-SNT-WSC296XT	SNTC-8X5XNBD Catalyst 2960-X 24 GigE, 4 x 1G SFP, LAN
1	CAB-16AWG-AC	AC Power cord, 16AWG

Replace Catalyst 3560G 24P

3	WS-C3650-24PS-L	Cisco Catalyst 3650 24 Port PoE 4x1G Uplink
3	CON-SNT-WSC365SL	SNTC-8X5XNBD Cisco Catalyst 3560-24 Port PoE 4x1G Upl
3	S3650UK9-166	UNIVERSAL
3	PWR-C2-640WAC	640W AC Config 2 Power Supply
3	CAB-TA-NA	North America AC Type A Power Cable
3	STACK-T2-BLANK	Type 2 Stacking Blank
3	PWR-C2-BLANK	Config 2 Power Supply Blank
3	C3650-24-L-L	C3650-24 LAN Base E- Delivery License

Replace Catalyst 3560G 24P

1	WS-C3650-24TS-L	Cisco Catalyst 3650 24 Port Data 4x1G Uplink LAN Base
1	CON-SNT-WSC3652T S	SNTC-8X5XNBD Cisco Catalyst 3650 24 Port Data 4x1G Up
1	S3650UK9-166	UNIVERSAL
1	PWR-C2-250WAC	250W AC Config 2 Power Supply
1	CAB-TA-NA	North America AC Type A Power Cable
1	STACK-T2-BLANK	Type 2 Stacking Blank
1	PWR-C2-BLANK	Config 2 Power Supply Blank
1	C3650-24-L-L	C3650-24 LAN Base E- Delivery License

Replace Catalyst 2960G 24P

	WS-C2960+24PC-L	Catalyst 2960 Plus 24 10/100 PoE + 2 T/SFP LAN Base
	CON-SNT-WSC2964L	SNTC-8X5XNBD Catalyst 2960 Plus 24 10/100 PoE + 2 T/S
	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m

Replace Catalyst 3560G 8P

2	WS-C3560CX-8PC-S	Cisco Catalyst 3560-CX 8 Port PoE IP Base
2	CON-SNT-WSC38PCS	SNTC-8X5XNBD Cisco Catalyst 3560-CX 8 Port PoE IP Bas
2	VG310	CAB-TA-NA

Replace VG224

1	VG310	Modular 24 FXS Port VoIP Gateway with PVDM3-64
1	CON-SNT-VG310ICV	SNTC-8X5XNBD Cisco VG310 - Modular 24 FXS Port Voice
1	SVG3XUK9-15603M	Cisco VG3X0 UNIVERSAL
1	MEM-CF-256MB	256MB Compact Flash for Cisco 1900, 2900, 3900 ISR
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m
1	PVDM3-64	64-channel high-density voice DSP module
1	HWIC-BLANK	Blank faceplate for HWIC slot on Cisco ISR
1	SL-VG3X0-IPB-K9	Cisco VG3X0 IP Base License
1	SL-VG3X0-UC-K9	Cisco VG3X0 Unified Communications License

Video Conferencing Equipment:
-Zoom Video Conferencing or equivalent solution for 5 Small, 4 Medium and 2 Large Rooms.
-Optional 40", 55", 65" and 75" display units with mounting equipment for 11 Rooms.
-11 Zoom Rooms Scheduling Display iPad mini kit with windfall wall mount enclosures or equivalent.
-6 Zoom Rooms Kit featuring the Aver CAM520 and Nureva HDL300 with Dell OptiPlex Perfect or equivalent for any Conference Room or Medium and Large Rooms.
-5 Zoom Rooms Huddle Kit Bundle with Logitech Meetup, Dell Optiplex, and accessories or equivalent for Small Rooms.

-Please include 30 Standard Annual Business licenses and 21 Annual Room Connectors.

Proposed Network Equipment should seamlessly integrate into the existing environment and take advantage of capital investments already made. If similar or equivalent equipment is proposed, the Bidder may include documented proof of interoperability.

PRESENTATION OF PROPOSALS:
The applicant prefers that proposal be uploaded to the appropriate opportunity located at: **http://adsadsi.com/itb_year_22.shtml**. **On site presentations are not necessary.**

Request File Format: Please upload in Portable Document Format (PDF). If you have questions or problems submitting your response please email **HCR@adsadsi.com** and reference the applicant's HCP and Project Number. If possible, please submit your proposal a day or two before the deadline.

RED LIGHT RULE:
Any service provider, or the sub-contractor of any service provider, who is currently under, or has reason to believe that they may have a red light status under, the "Red Light Rule" by the FCC must disclose that information in this proposal. If any service provider, or the sub-contractor of any service provider, is found to have a red light status under the FCC "Red Light Rule" during the term of this contract, this contract may be immediately terminated.

LOWEST CORRESPONDING PRICE (LCP):
Service provider warrants they have reviewed all FCC, USAC and SLD information on Lowest Corresponding Price. Service provider warrants they are offering, and will continue to offer for the term of this contract, the Lowest Corresponding Price on all goods and services included.

BILLING:
With respect to service, the Applicant prefers to pay their share and it is requested that the service provider "carry the reimbursed share" until the FRN is funded. The Applicant agrees to promptly pay its share and to do its part in working to assure funding, to include responding to all USAC inquiries.

If allowable by program rules, please indicate if your company is willing to waive any or all prorated fees that may be assessed due to Rural Health Care Funding Cap limitations.

All questions shall be posted to **http://adsadsi.com/itb_year_22.shtml**. Please visit the website and click on the Q/A link associated with the Applicant's Form to submit a question. In addition, please click on the Q/A link associated with this application to review all questions asked and answered. Please remember that questions submitted within 3 business days of bid due date may not be answered.

If you do not have a question, but would like to stay current with questions asked and answered, please visit the website and click on the Q/A link associated with the Applicant's Application and submit a request, in the form of a question, to be added to the question and answer distribution list. If you submit a question you are automatically added to the distribution list for updates.

Questions asked in any other method than the acceptable method as described above may not be answered. To reiterate, questions submitted via text, E-mail, or asked via a telephone, or left on a voicemail may not be answered. If you have questions or problems submitting your questions please email **HCR@adsadsi.com**.

EVALUATION CRITERIA:
The applicant shall choose the most cost-effective service provider, which is defined by the FCC as, "the method that costs the least after consideration of the features, quality of transmission, reliability, and other factors relevant to choosing a method of providing the required services."

Criteria	Percentage
Cost	30%
Management Capability, including Solicitation Compliance	25%
Leverage Existing Resources	20%
Contract Modification Provisions	25%

Please include specific information in your response addressing each of the criteria listed.

Interpretation of your response shall be utilized in completing the evaluation rubric. Please consider these criteria a request for sufficient information to grade your response. The descriptions below are intended to provide and understanding of evaluation, if you need clarification, please ask.

Criteria	Description
Cost	Example: Price/MB is calculated. Lowest cost per solution divided by bid being evaluated yields a percentage of most cost effective.
Management Capability, including Solicitation Compliance	Service provider's management capability and the ability to address the requests made within the Invitation to bid, such as term, technology and other factors like bandwidth options.
Leverage Existing Resources	Explain how solution may utilize the applicant's investments in technology and compliments staff expertise. Solution must work.
Contract Modification Provisions	Ability modify contracts and services as needed. Ability to provide service for the entire funding year - starting July 1. Considerations of existing contracts.

DISQUALIFICATION OF SPAM RESPONSES

It is the intent to disqualify SPAM based responses. If your response is classified as one or more of the following it shall be disqualified.

1) If the response is general in nature, meaning specific data concerning the request is arbitrary or not well defined within the response. The applicant is not seeking a laundry list or price list of services. Quantities should be listed and calculated, along with taxes, fees and surcharges. If taxes, fees, and surcharges are not presented, the applicant may estimate for the purpose of cost comparison.
2) If multiple options exist or may be provided (but are not requested), and the applicant is left trying to discern between the various options. If you have questions, please ask them as outlined within the ITB.
3) The proposal sent must be binding and include signatures for acceptance by all parties.
4) Proposals may not include endless loop terminology. In other words, proposals offering to beat the lowest current or final proposed presented shall not be accepted. Firm fixed pricing must be presented.

INVOICING USAC

All service providers must file FCC Form 498 to obtain a Service Provider Identification Number (SPIN)/498 ID and acknowledge participation in the HCF Program on the FCC Form 498.

Please follow all invoicing guidelines as mandated by program rules. If appropriate, this includes instructions concerning the FCC Form 463 and the associated invoicing process outlined within **https://www.usac.org/rhc**. This ensures service providers understand the responsibility to sign, certify, and submit proper invoices and documentation (included submitting bills for services with a breakdown of eligible and ineligible services) to be reimbursed.

THE ADS ADVANCED DATA SERVICES, INC. ROLE

ADS works to help manage and memorialize an open and fair application process for support under the Rural Health Care Program. The ADS work effort is designed to provide a fully documented audit ready work product. ADS helps assure all potential service providers have access to the same information concerning service needs.

Project Coordinator: Dan Kettwich, ADS Advanced Data Services, Inc.
Mailing address: Post Office Box 117, Saltillo, TX 75478
Email address: **HCR@adsadsi.com**

ADS Advanced Data Services, Inc. does not evaluate Service Provider Service Offerings – The Applicant is responsible for selecting all Service Providers (see evaluation criteria). ADS shall not recommend Service Providers.

If you have a proposal, or optional packages, please provide details and the eligible Applicant shall evaluate all options to select a winner. Pricing specific to the Applicant's requirements must be included for an evaluation to be completed. Please make sure any and all required Contracts or Statements of Work are authorized AND included in your response. If the Applicant has a question on your service offering, terms, and/or pricing, clarification may be sought.